HOW TO GROW RHODODENDRONS SUCCESSFULLY
RHODODENDRONS BY THE CARLOAD

KELSEY'S HARDY AMERICAN RHODODENDRONS SPECIMEN I VERGREENS

RHODODENDRON CATAWBIENSE

AUGUST AND FALL PLANTING

HIGHLANDS NURSERY
3,800 FEET ELEVATION
IN THE CAROLINA MOUNTAINS

HARLAN P. KELSEY, OWNER SALEM, MASS.

BOXFORD NURSERY, BOXFORD, MASS.



Rhododendrons banking a Colonial residence in Salem, Mass.

The Successful Rhododendron Bed

SIMPLE RULES WHICH WILL BRING PLEASING AND LASTING RESULTS IF CAREFULLY FOLLOWED

The highest ambition of the plant-lover is to have a successful bed of Rhododendrons together with other ericaceæ and flowering plants that naturally go with them. How few succeed is well known. Many, discouraged by the imagined or heard-of difficulties, never even make the attempt; yet, under average conditions, success is as simple and sure as with ordinary shrubs. It is a question of doing the right thing before, during and after planting.

Nature Knows Best. Rhododendrons—and I include under this term, Azaleas, Kalmias, Leucothoës and other ericaceous genera and similar native (and exotic) plants—grow naturally in shady, damp situations, being surface feeders, with fine, hair-like rootlets. Plainly, therefore, dry, hard ground or drought checks growth or kills outright; nature provides against this by supplying a mulch of leaves the year round; very few gardeners have learned this lesson.

First Excavate the Bed, unless conditions are already favorable. A deep, porous soil prevents drought; excavate 2 to 3 feet or more, and see that in clay soils good drainage is provided, so that water will not stagnate in the bottom and make "sour ground."

Material for the Bed. Rhododendrons live largely on vegetable mold and humus, presumably through the medium of a mycelium, which increases rapidly under suitable conditions; therefore fill in the excavation with woods' or leaf-mold, good loam, rotted field sods and a third in bulk of swamp muck or pulverized peat; while filling in this mixture one-tenth of sharp sand, or even more, should be added; if any manure is used, it must in every case be well rotted and practically reduced to humus. The center of the bed or plantation may be raised 6 to 12 inches above surrounding ground, after allowing for natural settling.

Planting. Plant the same depth as before (shown by earth line, or "collar" on stem) and firmly press soil around roots with the foot, but don't pack the earth too solid—Rhododendrons are not telegraph poles. "Fillers," including Lilies and other bulbs and smaller ground-covering species should be planted after the larger plants are all in and properly spaced.

The Great Secret. Mulch, and yet mulch again, all the year round. This is the great Rhododendron secret. As soon as planted, cover the entire surface of the ground with a vegetable mulching—preferably hardwood leaves—to the depth of several inches when reasonably well packed. Never remove this mulching, but let it remain the year round, and every fall add a new layer of similar depth. A foot of leaves in the fall means but a half-inch or so of humus the coming season—the future food of the Rhododendrons or Azaleas. A thin dressing of loam and well-rotted manure may be used to hold down the fresh leaves till they begin to decay. The leaves keep the surface cool in summer and warm in winter. This is the great secret of Rhododendron-growing.

Winter Protection. If convenient, protect them with pine or other evergreen boughs, particularly where exposed to the sun and wind; yet Rhododendrons rarely suffer in the lati-

tude of Boston or Buffalo, if properly planted and mulched.

In the latitude of Ottawa and Quebec, Canada, a board fencing may be placed around the edge of the bed and much heavier temporary mulching of straw, etc., filled in almost or quite to the tops of the plants. It is rarely necessary to build a board cover, except on southern exposures to prevent sunburn, or with tender varieties not suitable for general planting, and even then evergreen boughs are preferable. Good ventilation must be provided.

Selecting the Location. For the Rhododendron bed, select a northern exposure, where possible, especially in low elevations in the South, or elsewhere where freezing and thawing is quite continual. A direct winter sun on the frozen leaves of any broad-leaved evergreen often kills outright, or spoils the foliage. The north side of the building, wall, woods or hill is always preferable, and wind-swept locations should be avoided, unless proper measures are taken to check the heavy winds.

Limestone Soils Mean Death. Most ericaceous plants, and particularly Rhododendrons, Kalmias, Azaleas, Leucothoës, Andromedas, Galax, Epigæa and similar species, and some Lilies and Ferns will not endure large quantities of lime in any form. Permanent satisfactory results cannot be had, therefore, in soils impregnated with lime, and, where such conditions exist, excavation and filling in with proper materials must be resorted to. Sulfate of magnesia in considerable quantities is said to be a specific for limestone conditions, but conclusive experiments are yet to be made.

Enemies of the Rhododendron

Rhododendrons, Kalmias and similar plants have very few enemies. The only serious one is the Lace-wing Fly, which is native from New England throughout the Alleghanies, and is found on Kalmia angustifolia, Rhododendron maximum and Kalmia latifolia. This pest appears in early spring on the under side of the leaves and gets its sustenance by sucking the sap. The leaves turn brown, giving the plant a ragged, unkempt appearance. It is easily disposed of by spraying the under side of the leaves, using a very fine nozzle, with an emulsion of ten gallons of whale-oil soap to one hundred gallons of water. While the Lace-wing Fly is more at home on Rhododendron maximum, it does not hesitate to attack all other species to a greater or less extent. Plants in the shade are rarely infested to any great degree.

"Fillers"-Plants to be Used with Rhododendrons

For the best landscape effects, as well as providing a continual succession of bloom throughout the season, and by actually protecting the Rhododendrons and supplying a "feathered" edge to the ground, a large variety of shrubs and plants may be employed with the finest results. In fact, the clear planting of Rhododendrons without the use of "filler" or "edging" plants give harsh, formal effects, which are neither desirable nor natural in any way. In the use of "fillers" great care must be taken as to time of blooming and color effects, so they do not clash. It is surprising how many "filler" plants can be used without detracting from the broad

evergreen effect, and yet supplying an amazing amount of interesting detail and a continual show of blossoms against a beautiful Rhododendron

leaf background.

Some of the Best "Fillers" and "Edging Plants"

Andromeda polifolia, Chamædaphne calyculata, Dendrium buxifolium, D. prostratum, Ilex glabra, Leucothoë catesbæi, Pieris floribunda, Taxus minor, Galax aphylla, Gaultheria procumbens, Houstonia serpyllifolia, Mitchella repens, Shortia galacifolia, Winca minor, V. minor alba, Xanthorrhiza apiifolia, Lilies, Trilliums, Erythroniums, Violets, Ferns in great variety, Dicentra eximia, Iris, Azaleas; Ilex verticillata, Aronia arbutifolia, and many other berry-bearing shrubs.



Highlands Nursery. Beds where Rhododendrons Kalmias and Andromedas are grown by tens of thousands.

Kelsey's Hardy American Rhododendrons and Mountain Laurel

Prices are for heavy, nursery-grown stock, f.o.b. cars at Boxford Nursery, Boxford, Mass.

All plants, except rarely the smallest sizes under I foot, are balled and burlaped separately. Use hardy American Lilies, Trilliums and other bulbs as "fillers" and "edging" for the Rhododendron bed. A special bulb list is ready, and will be freely sent.

RHODODENDRON CAROLINIANUM (New Species)

The smallest Alleghanian species, though it often attains a height of 15 feet and is widespreading. A very graceful shrub, with totally different aspect from the other Rhododendrons. Leaves dark green, usually blunt and narrow, covered with rusty dots below, much smaller than



Rhododendron carolinianum. New. The best dwarf species

either maximum or catawbiense. Flower-clusters appear in greatest profusion in June, covering the plant with a rose-colored mantle. Fine for rocky slopes or hillsides, standing exposure unusually well, and invaluable as a single specimen or for massing with the other species.

Until this year we have been sending this beautiful and rare species out under the name of **punctatum**. Professor Sargent has recently called attention to the fact that it is a distinct species from the **punctatum**, differing in time of bloom with more showy and profuse flowers and making a much larger and finer plant than the **punctatum**.

It is now known as **Rhododendron carolinianum**, being described and named by Alfred Rehder, Arnold Arboretum, Jamaica Plain,

				10	
6	too	in	\$0 50	\$4 00	\$30 00
0	to 12	in	7	5 6 00	50 00
		in., clumps			
		ft., clumps			
		ft., clumps			
2	to 3	ft., clumps	6 0	0 50 00	
3	to 4	ft., clumps	10 0	0	

RHODODENDRON CATAWBIENSE of the Carolina Mountains THE HARDIEST OF ALL RHODODENDRONS

It was this magnificent Rhododendron that over a hundred years ago was introduced into Europe, supplying, together with *Rhododendron maximum* and *R. punctatum*, color and hardy blood to the cultivated "hybrids," but with a consequent loss of hardiness; and so today, for American gardens, where ironclad hardiness is essential, we must turn to the true original species, found on the loftiest, coldest peaks of the southern Alleghanies, where it attains a height of 20 to 30 feet.

Considering the extreme hardiness, color of flower, compact growth and remarkable texture of foliage, which is a deep, shining green, and far superior to the better-known *Rhododendron maximum*, we can recommend the true native catawbiense as the finest for general use, withstanding exposure and extremes of temperature where other Rhododendrons fail.

Do not confuse this true species, which is absolutely hardy, with the common so-called catawbiense hybrid seedlings so freely imported from Europe, which is at best half-hardy, and even when branched above is a single stem, showing bareness underneath for years.

RHODODENDRON CATAWBIENSE, continued

Unlike Rhododendron maximum, it is a very free-bloomer, with foliage of a dark, rich, lasting green, which never rusts. The trusses are a bright red-purple (in marked contrast to the muddy purple of the semi-hardy half-breed imported variety noted above), and as sent out by Highlands Nursery are always on their own roots.

For massing to produce a broad-leaved evergreen landscape effect, there is no plant equal to it in the latitude of the northern United States and Canada, where strictly hardy plants must be employed. As a rich, finished border to plantations of the commoner *Rhododendron*

maximum, the value of Rhododendron catawbiense cannot be over-estimated.

Do not compare our many-stemmed clumps with the single-stemmed, "bushy," half-hardy Rhododendrons offered by importers. There is no comparison.

		•		10	
6	too	n	 \$0 30	\$2 50	\$22 50
1	to 11/2	ft., clumps	 I 75	17 00	125 00
11/2	to 2.	ft., clumps	 2 50	22 50	200 00
2	to 3	ft., clumps	 3 50	32 50	
3	to 4	ft., clumps	 6 00	50 00	
		ft., clumps	 8 00		
3	to 6	ft., extra specimens, \$8 to \$15 each.			

RHODODENDRON MAXIMUM. The Great American Rosebay PERFECTLY HARDY IN THE LATITUDE OF QUEBEC

Rhododendron maximum is without doubt the noblest of American broad-leaved shrubs. It is found growing sparingly in New England and New York, more abundantly in the Pennsylvania mountains, but reaching perfection only in the southern Alleghany Mountains, where it grows in such luxuriance as to form a striking feature in the mountain landscape. Its large, waxy white or delicately pink flowers appear in large trusses in July, the latest of all the Rhododendrons, greatly enhancing its ornamental value as a broad-leaved evergreen for finished landscape effect.

Not even in Asia do Rhododendrons grow more luxuriantly than in our southern Alleghany Mountains, where they attain a height of 30 feet or more. They must be seen in their native lavishness of growth and bloom, on the mountain-sides or hanging over the dashing ice-cold



The true Rhododendron catawbiense



Rhododendron maximum

RHODODENDRON MAXIMUM continued

streams and waterfalls, to be properly appreciated, and a trip to the high Carolina mountains in spring and early summer is a never-to-be-forgotten series of joys to the lover of nature.

9 to 12 in., 25 cts. each, \$2 for

10, \$17.50 per 100. 1 to 1½ ft., 40 cts. each, \$3

for 10, \$25 per 100.

1½ to 2 ft., 75 cts. each, \$6 for 10, \$50 per 100.

1 to 1½ ft., clumps, \$1 each, \$9 for 10, \$80 per 100.

11/2 to 2 ft., clumps, \$1.75 ea., \$15 for 10, \$125 per 100. 2 to 3 ft., clumps, \$2.50 each, \$22.50 for 10.

3 to 4 ft., clumps, \$4 each, \$37.50 for 10. 4 to 6 ft., spec., \$5 to \$10 each.

RHODODENDRON MAXI-MUM ROSEA

Pink form of the Rhododendron maximum. 11/2 to 2 ft., \$5 each.

KALMIA LATIFOLIA. The Mountain Laurel

One of the grandest of our native, broad-leaved evergreen shrubs, attaining tree-like proportions in our southern mountains. In cultivation it is a broad, thick shrub, and, when in full bloom, of surpassing beauty. The wheel-shaped flowers in close terminal corymbs, pure white to pink, appear in May or June in such profusion as almost to smother the foliage. Its thick, shining leaves, conspicuous the year round, make it a shrub of greatest value for massing. The hardiness of **Kalmia latifolia** is beyond doubt, it being found sparingly in Nova Scotia and increasingly in abundance through New England and the Middle Atlantic States (particularly in the higher altitudes), till the crest of the southern Alleghanies is reached.

		-		Each	10	100
9	to	12	in	.\$0 40	\$3 50	\$30 00
I	to	1/2	ft	. 60	5 00	40 00
11/2	to	2	ft	. 80	7 00	60 00
I	to	11/2	ft., clumps	. I 25	10 00	00 00
1/2	to	2	it., clumps	2 00	17 50	150 00
2	to	3	ft., clumps	. 3 50	32 50	

Rhododendrons and Mountain Laurel "Collected Clumps," by the Carload

For the area covered and effect produced, a carload of Rhododendrons or Kalmias is the cheapest landscape proposition offered. I ship an unusual grade of splendid clumps, each plant a specimen and burlaped separately. Don't accept cheap stock, thrown into cars without burlaping, and with the fine, hair-like rootlets inevitably exposed. You will be disappointed and find it expensive in the end. While fine results may be had from collected Rhododendrons, particularly if purchased from a reliable source, where greatest care is used in digging and handling, results are never so sure as when nursery-grown stock is used. "Collected" Rhododendrons and Kalmias delivered at your station by the carload. To be shipped from point determined by me.

RHODODENDRON CATAWBIENSE, Collected Clumps

Each plant collected from the open and burlaped. Prices, delivered f.o.b. your station, if east of the Mis

of the Mississippi Mivel.																	
Car containing 200 clumps,	1	to 31/2	ft.,	for			 	 	 	 		 	 		 	\$280	00
Car containing 300 clumps.	I	to 3 1/2	ft	for			 			380	00						
Car containing 400 clumps,	I	to 31/2	ft	for			 	 	 	 		 	 		 	480	00
Car containing 600 clumps,	I	to 31/2	ft.,	for			 	 	 	 		 	 		 	600	00
Other combinations and siz	00	anote	dor	POC	HIG	of											

RHODODENDRON MAXIMUM "Collected Clumps"

RHODODENDRON MAXIMUM AND R. CATAWBIENSE "Collected Clumps" by the Carload

Mixed cars, delivered free at any station east of the Mississippi River. Car containing 150 maximum and 150 catawbiense, collected as above, 1½ to 4 ft., clumps—total of 300—for \$400. Car containing 250 maximum and 250 catawbiense, 1½ to 4 ft., clumps,—total of 500—for \$550.

KALMIA LATIFOLIA (Mountain Laurel) "Collected Clumps" by the Carload

Each specimen burlaped, and highest-class clumps collected from the open, delivered free at your station, if east of the Mississippi River.

Car containing 400 clumps, 1 to $3\frac{1}{2}$ ft. for \$375. Kalmia may be added to help fill any Rhododendron car at 90 cts. per clump. Not less than 100 clumps in shipment.

List of Material Used in a Successful Rhododendron Bed (GARDEN OF MR. GEORGE W. MIETH, HUBBARD WOODS, ILL.)

This planting was made from suggestions and stock furnished by Harlan P. Kelsey, but the edging of violets was supplied from customer's own grounds. The planting is a successful typical grouping at a minimum cost, of broad-leaved evergreens and "filler plants," which might be varied indefinitely at the will of planter.

- I Rhododendron maximum, 2 to 3 ft., clump.
- 3 Rhododendron maximum, 1½ to 2 ft., clump.
 10 Rhododendron maximum, 1 to 1½ ft., clumps.
 11 Rhododendron punctatum, 1 to 1½ ft., clump.
- 2 Rhododendron catawbiense, 2 to 3 ft., clumps.
- 10 Rhododendron catawbiense, 9 to 18 in., clps.
- 5 Kalmia latifolia, I to 1½ ft., clumps.

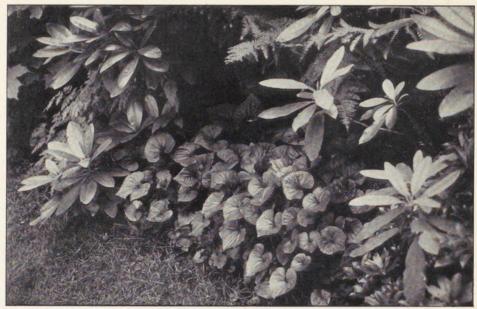
 10 Kalmia latifolia, 6 to 9 in., clumps.

- 10 Leucothoë catesbæi, 6 to 12 in., clumps. 10 Aronia arbutifolia, 2 to 3 ft. 30 Xanthorrhiza apiifolia, 6 to 12 in., clumps.
- 5 Euonymus radicans.
- I Ampelopsis englemanii.

- 25 Dryopteris, in variety
 - 10 Eupatorium ageratoides.
- 3 Azalea arborescens, I to I½ ft., clumps. 10 Azalea nudiflora, 6 to 12 in., clumps. 5 Azalea vaseyi, 6 to 12 in., clumps.
 - 2 Andromeda floribunda, 6 to 12 in., clumps.
- 10 Aronia nigra, 1 to 2 ft.
- 5 Clethra alnifolia, 1 to 2 ft.
- r Chionanthus virginica, 3 to 4 ft.
- 5 Azalea viscosa, 11/2 to 2 ft.
- 20 Lilium superbum, first size.
- 20 Lilium canadense, first size. Total cost, \$65.90.



Leucothæ catesbæi



Rhododendrons, detail of edging

The Best Hardy Exotic Rhododendrons

RHODODENDRON arbutifolium (Wilsonii).

A hardy, hybrid, dwarf Rhododendron of garden origin, probably a cross between R. punctatum and R. ferrugineum. Compact growth, bears a profusion of deep rosecolored flowers. 8 to 10 in., bushy \$1 00 \$8 50 2½ to 3½ ft., with buds 3 50 30 00

ferrugineum. Alpine Rose.

Dwarf species from the Swiss Alps. Rarely over 2 feet high. Very handsome shrub, suitable for rockery. Small pink or carmine flowers. 8 to 10 in., \$1 each, \$8.50 for 10.

ferrugineum album. White Alpine Rose.

Same as above, with pure white flowers. 8 to 10 in., \$1 each, \$8.50 for 10.

Another similar species from the Swiss Alps, but with flowers of lighter shade. and the whole plant hairy. 8 to 10 in., \$1 each, \$8.50 for 10.

myrtifolium.

A fine, hardy hybrid between R. punctatum and R. hirsutum. This variety is very useful for the rockery and the borders of the Rhododendron bed. Covered with clusters of deep rosy pink flowers. \$1.25 each, \$10 for 10.

catawbiense hybrids.

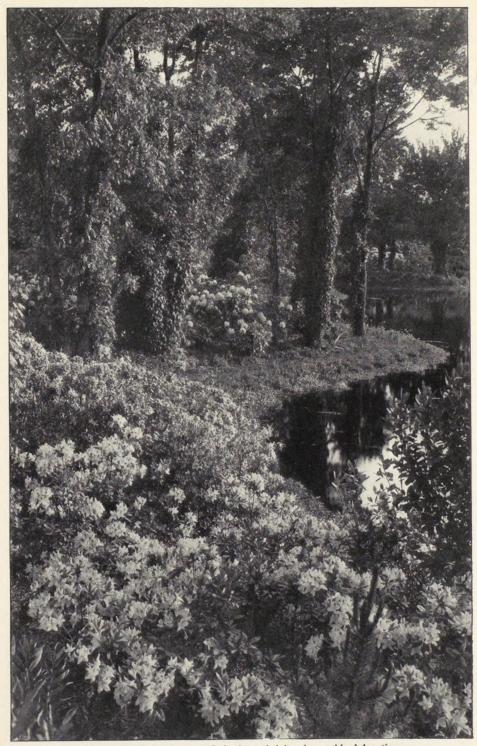
Hardiest varieties, including the following: President Lincoln, album elegans, grandiflorum, caractacus, catawbiense alba, everestianum, General Grant, Mrs. Milner and others according to size and selection. \$1 to \$4 each.

Hardy Azaleas

The finest Azaleas in the world for permanent planting under American conditions are native species including A. arborescens, A. vaseyi, A. lutea (calendulacea),

the great flame-colored Azalea; A. nudiflora, A. viscosa and A. canescens.

I have a stock of thousands of the finest plants in all sizes that will give immediate effect, and prices will be sent on request. It should be remembered that **Azaleas** play a very important part in the making of a permanent Rhododendron bed, but care must be used to avoid clashing of colors. I shall be glad to make up proper combinations for my customers.



Hardy Rhododendrons and Azaleas thriving in an ideal location



Andromeda floribunda in the rock garden

Other Hardy Broad-Leaved Evergreens

There is a wide use for this material in connection with Rhododendron planting, to supply variety and give finished edges and borders.

ANDROMEDA (Pieris) floribunda. 2 to 4 feet. One of the finest of all broad-leaved American shrubs. Compact growth, with shining evergreen leaves and abundant racemes of showy white flowers in May. The next season's buds appear after the flowering season and give the plant the appearance of being in bloom the year round. My stock is all strictly American-grown and of finest quality. The imported Andromeda is very often difficult to establish.

Each

10

100

6 to 12 in., strong, bushy plants, budded \$0.75 \$6.00 \$50.00 6 to 12 in., heavy clumps 150 12 50 100.00 12 to 18 in., clumps, heavily budded 200 17 50 150.00

japoniea. This fine species is of more upright growth than floribunda, the young foliage presenting striking shades of reddish pink early in the season. The flowers are in terminal racemes, and very showy. 12 to 15 in., \$1.25 each, \$10 for 10.

CHAMÆDAPHNE calyculata. Leather Leaf. 2 to 3 feet. A fine hardy border plant for the Rhododendron bed or very moist locations. White, nodding flowers in leafy racemes in early spring. 9 to 12 in., 30 cts. each, \$2.50 for 10, \$20 per 100.

DENDRIUM prostratum. Mountain Heath. 6 to 12 inches. The Carolina mountains prostrate form of this beautiful genus. Rockwork evergreen, closely covering the surface with a bed of green. In full bloom May or June; produces a striking effect. The delicate flowers are tinged with pink. One of our choicest alpine plants. 6 to 12 in., 50 cts. each, \$4 per 10, \$35 per 100.

EUONYMUS radicans. Climbing Euonymus. Invaluable for Rhododendron edging, where it will make a close, evergreen mat, or for background against a wall. Strong 2-yr., 40 cts. each, \$3.50 for 10, \$30 per 100.

var. Broad-leaved. Very large-leaved type of the preceding species. Very strong. 50 cts. each, \$4 for 10, \$35 per 100.

HYPERICUM densifiorum. 2 to 4 feet. Flowers completely covering the plant with a mantle of yellow in July. 2 to 3 ft., 25 cts. each, \$1.75 for 10, \$15 per 100.

OTHER HARDY BROAD-LEAVED EVERGREENS, continued

- ILEX crenata. Japanese Holly. 6 to 8 feet. Of the best of all the hardy everyreen Hollies: of dense growth, small, crenated leaves, bright, shining green. Very fine as a hedge plant and for use with Rhododendrons. Must have proper location and treatment to be perfectly hardy in this latitude.
 6 to 8 in. Each\$0 75 I 25 10 00 I to I ½ ft..... opaea. American Holly. 10 to 40 feet. While the American Holly grows sparingly in Massachusetts, it is not absolutely hardy until well established. It is, however, worth every effort to grow it. Very difficult to transplant, and leaves should be stripped when the plant is moved. Each 7 00 12 50 vomitoria. Cassine Holly. 5 to 15 feet. This is one of the choicest American small trees, and the finest of all for hedge purposes in the South. It will probably grow fairly hardy in Massachusetts with care. 15 to 18 in., \$1 each, \$8.50 for 10.
- **RALMIA angustifolia.** Narrow-leaved Laurel. 2 to 4 feet. Makes fine ground-cover. A charming, dwarf sort of the same general habit as latifolia, forming dense, low clumps. In early spring showy clusters of wheel-shaped, deep rose-colored flowers. I to 2 feet, 75 cts. each, \$6 for 10, \$50 per 100.
 - glauca. Pale Laurel. 1 to 2 feet. Larger flowers than preceding species; crimson-purple and very showy. Both glauca and angustifolia are invaluable for the Rhododendron border. 12 to 15 in., 75 cts. each, \$6 for 10.
- **LEDUM latifolium.** Labrador Tree. I to 3 feet. Very useful for Rhododendron border and moist locations. Leaves woolly underneath. Bell-shaped, white flowers in early spring. 9 to 12 in., 40 cts. each, \$3 for 10, \$25 per 100.
- **LEUCOTHOE catesbæi.** 3 to 8 feet. Few shrub evergreens of the broad-leaved sort have the grace of this one. The thick, shining green leaves are evenly disposed on long, recurved branches, with dense racemes of beautiful, white, bell-shaped flowers. As an undershrub or for banks and the borders of streams it is without a rival. The sprays make beautiful winter decorations indoors, turning a rich bronze in the fall where exposed to the sun.

 Each

 10
 100
 6 to 12 in...
 \$ 6 60
 \$ 5 00
 \$ 40 00

6 to 12 in... \$0 60 \$5 00 \$40 00
1 to 1½ ft... 1 00 8 50 75 00
1½ to 2 ft... 1 75 15 00 125 00



Dendrium prostratum as a rockery plant in Massachusetts

Specimen Conifers and Evergreens

FOR AUGUST AND FALL PLANTING

Rhododendrons and similar broad-leaved evergreens may be transplanted in August and the early fall months to great advantage and with a great saving of time. Nearly all conifers and other evergreens may also be handled at this season, if lifted with balls and should become well established before the winter season. This means the saving of at least a year in results, and gives opportunity for making use of a planting season not so crowded as the spring months. All evergreens and Rhododendrons are shipped with ball, and burlaged,

	1 1	,
ABIES concolor. White Fir.		10 100
I to I½ ft		
1 1 2 to 2 it	1 50	12 50
2 to 3 ft	2 50	20 00
4 to 5 ft	6 00	
6 to 10 ft., extra specimens, \$20 to \$40 each.		

douglasii. See Pseudotsuga.

fraseri. Fraser's Fir. The northern species, Abies balsamea, is almost worthless in any but the latitude of middle and northern Maine, as it becomes "leggy," thin, and is short-lived. Fraser's Fir, however, a distinct species from the highest peaks of the Carolina mountains, makes a perfect specimen lawn and screen tree, with dark green, thick-set foliage (blue underneath) and compact, pyramidal habit. It is one of the choicest of all American conifers of the Fir section.

	10	
6 to 12 in		\$10 00
I to I½ ft	2 00	12 50
I½ to 2 ft	4 00	37 50
2 to 3 ft I 50		00 00
3 to 4 ft	20.00	,
Extra specimens, with ball, and of perfect shape, 6 to 8 ft. at \$6	to \$8 each	i; larger

sizes, \$10 to \$15 each.



Abies fraseri, specimen on grounds of Highlands Nursery

nordmanniana. Nordmann's Fir. 2 to 3 ft., \$3 each, \$25 for 10.

CEDRUS atlantica glauca. Mt. Atlas Silver Cedar. 11/2 to 2 ft., \$1.50 each, \$12.50 for 10.

CHAMÆCYPARIS lawsoniana alumi. 21/2 to 3 ft., \$1.75 each, \$15 for 10.

lawsoniana fraseri. 21/2 to 3 ft., \$1.75 each, \$15 for 10.

lawsoniana veitchii. 2 to 21/2 ft., \$1.75 each, \$15 for 10.

CUPRESSUS royalii. 11/2 ft., \$1.50 each, \$12.50 for 10.

JUNIPERUS chinensis procumbens. 6 to 12 in., transplanted, 50 cts. each, \$4 for 10, \$30 per 100.

communis. Common Prostrate Juniper. This is the best prostrate type of Juniper for ground-cover. I have hundreds of fine, transplanted specimens with balls.

Each 6 to 12 in..\$0 50 \$4 00 \$30 00 I to I½ ft. I 25 I½ to 2 ft.. I 75 10 00 90 00 15 00 Specimens, \$2.50 to \$15 each.

communis aurea. Golden Juniper. 12 to 18 in., \$1 each, \$8.50 for 10.

sabina. Savin Juniper. ach 8 to 10 in.....\$0 60 \$5 00 \$40 00 I to I1/2 ft., transplanted, with balls 90 7 50 65 00 11/2 to 2 ft., transplanted, with balls..... 1 25 9 00 80 00

SPECIMEN CONIFERS AND EVERGREENS, continu-	be		
Juniperus scopulorum. Rocky Mountain Cedar.	Each	10	100
12 to 18 in	80 75	\$6 00	
tamariseifolia. Gray Carpet Juniper. 8 to 10 in., transplanted	50	4 00	30 00
1½ to 2 ft	1 25	10 00	
virginiana. Red Cedar.	7.5	6 00	50 00
2 to 3 ft		12 50	225 00
5 to 6 ft	5 00	27 50 45 00	225 00
Specimens\$6 to 5	0 00		
1½ to 2 ft	1 25	10 00	
virginiana pfitzeriana.	2 00	18 00	
1½ to 2 ft	1 50	12 50	
virginiana schottii.	7 50	12 50	
PICEA alba. White Spruce.	. 30	12 3"	
2 to 3 ft		12 50 17 50	100 00
312 to 4 ft	3 00	25 00	130 00
4 to 5 ft 5 to 6 ft	00 00	35 00 50 00	
alcockiana.			
concolor. See Ables.	1 50	12 50	
mariana. Black Spruce.			
2 to 3 ft 3 to 4 ft		12 50 17 50	
4 to 5 ft		27 50	
pungens. Colorado Spruce. 3 to 4 ft	2 50	22 50	
4 to 5 ft	3 50	32 50	
pungens kosteri. Koster's Blue Spruce.	2 50	22 50	200 00
I, 2 to 2 ft	3 50	32 50	300 00
2 to 3 ft		40 00 50 00	
sitchensis. Sitka Spruce.			
PINUS austriaca. Austrian Pine.	2 00		
I to I 1/2 ft	50	4 00	30 00
cembra. Swiss Stone Pine.	I 50	12 50	
Specimens, 4 to 5 ft	7 00	60 00	
densifiora. Japanese Red Pine.	I 00	8 50	
divaricata (banksiana). Jack Pine.		= 00	40 00
1 to 2 ft 2 to 3 ft	80	7 00	60 00
3 to 4 ft	I 00	8 50 22 50	
flexilis. Limber Pine.			
1 to 1½ ft mughus. Dwarf Pine.	I 00	8 50	
I to 2 ft., with balls	1 50	12 50	100 00
murrayana. Lodge-Pole Pine. 6 to 12 in	60	5 00	40 00
2 to 3 ft			100 00
parviflora. Japanese Short-leaved Pine.	3 00		
ponderosa. Bull Pine.			
pungens. Table Mountain Pine.	50	4 00	
2 to 3 ft	60	5 00	== 00
3 to 4 ft	2 00	8 50	75 00
ó to 8 ft resinosa. Red Pine.	3 00	25 00	
9 to 12 in	40	3 00	20 00
rigida. Pitch Pine.	50	4 00	35 00
3 to 4 ft	I 00	8 50	33 00
4 to 5 ft	2 00	18 00	

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SPECIMEN CONIFERS AND EVERGREENS, continued			
The . T. 1274 f. Tat	ach	10	100
6 to 12 in\$0		\$1 50	\$10 00
I to 2 ft	35 60	3 00 5 00	25 00 45 00
3 to 4 ft 2		18 00	73 00
sylvestris. Scotch Pine.			
6 to 12 in 1 to 1½ ft	20 35	I 50 3 00	10 00 25 00
I ½ to 2 ft I	00	8 50	-3 00
2 to 3 ft		10 00 12 50	90 00
wateriana.	50	12 50	
9 to 12 in	75	6 00	
PSEUDOTSUGA taxifolia. Douglas Spruce.		4 00	20.00
6 to 12 in	50	4 00 8 50	30 00 75 00
2 to 3 ft		17 50	150 00
taxifolia glauca elegans.	00	25 00	225 00
12 to 18 in	00	18 00	
RETINOSPORA obtusa gracilis. Japanese Cypress.			
abtuse none Dyggef Longage Crypness	75	6 00	
obtusa nana. Dwarf Japanese Cypress. 8 to 12 in	25	10 00	
12 to 18 in		15 00	
obtusa pygmæa.			
8 to 10 in	25	10 00	
6 to 8 in	50	4 00	30 00
cuspidata brevifolia. Japanese Yew.			
6 to 8 in	75 50	6 00 22 50	
THUYA, George Peabody.	50	50	
I to 1½ ft	75	6 00	
hoveyii. 15 to 18 in	60	5 00	
occidentalis. American Arborvitæ.	00		
1½ to 2 ft	50	4 00	35 00
occidentalis pyramidalis. Pyramidal Arborvitæ.	75	6 00	50 00
1½ to 2 ft	00	8 50	
occidentalis sibirica. Siberian Arborvitæ.			
1 ft	50 65	4 00 5 00	30 00
occidentalis wareana.	03	3 00	
I 1/2 to 2 ft I	00	8 50	
TSUGA canadensis. Common Hemlock.	50	12 50	
I to I½ ft	30	2 00	17 50
1½ to 2 ft	50	4 00	30 00
2 to 3 ft	25 75	10 00	90 00
4 to 5 it	00	25 00	
5 to 6 ft	Hon	35 00	roduced
by me, possesses a distinct pyramidal growth, and attains a ho	eight	of 40 to	80 feet.
Its dense, dark foliage and graceful habit are approached only	by t	he finer J	apanese
Hemlocks. Some fine specimens are to be seen in the Arnold	Arl	poretum,	and are
the first plants of this Hemlock ever sent out, being supplied	by 1		
Sargent, in 1884. 3 to 4 ft		Each \$4 00	\$35 00
4 to 5 ft		6 00	50 00
5 to 6 ft			90 00
6 to 7 ft		15 00	140 00

Landscape Department. Visits are made for consultation and advice, to make surveys, designing and planting plans. Entire construction, planting and carrying out of landscape work of all kinds undertraken, and charges will be found reasonable and consistent with good workmapship and permanent results.

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	hipping instructions unless you wisl ght, Express, Wagon or Parcel Post to arrive on or before		v vest juagn	ent. State
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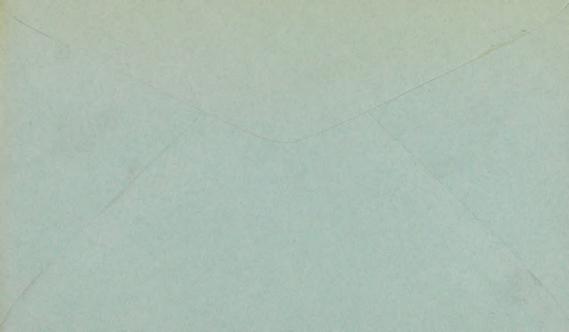
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